

BUSINESS CASE

HVAC INDUSTRY



Regulatory Compliance

- Although banned for US Consumption, units operating below the 13 SEER efficiency level, or containing R22 refrigerants can transit the Zone and be re-exported without penalty
- By avoiding a formal declaration to Customs, your inventory is not subject to traditional regulatory measures by Governmental compliance agencies

Savings

- Your inventory is not subject to any tariffs, taxes, nor antidumping duties; unless you sell the product domestically
- You may comingle your inventory, and store both, foreign and domestic products in the same location; ultimately saving space and money
- Companies can file for Drawback and receive 99% of the duty paid on existing export-only inventory



Product Type	Yearly Shipments	Value per Container	% Duty	Annual Savings
Mini-Split	20	\$55,000	2.5%	\$27,500
Inverters	20	\$75,000	3%	\$45,000
Heat Pumps	20	\$70,000	2%	\$28,000
Air Curtains	20	\$25,000	5%	\$25,000

Total Annual Savings: \$125,500

For more information please visit: www.ftzworld.com or contact us at marketing@ftzworld.com